Southern Cross Refrigeration and Tallyroot Dispatch: what this year is for

A short conversation with your Managing Director

What matters most to you this year, and what should Dispatch help with?

- Your public site names a regulator audit and tighter safety as priorities this year: is that still the right order?
- What would you want your dispatch teams to be able to do by the end of the year?
- What do you want from us that you are not getting today?

Most of your licensed seats are activated and in use as of 13 November 2026

2812 of 2950

Seats activated

As of 13 November 2026

2493 of 2812

Activated seats active in the last 30 days

88.7%, as of 13 November 2026

Your onboarding objective has a target of 90% by 10 January 2027

- Objective: self-serve onboarding for every new starter
- Measure: share of new field users activated in their first week
- Status in our records: On Track

Who on your team should we work with day to day on this objective?

- Which role should hear from us about new-starter onboarding?
- Is there a decision about it that would be easier with your support?
- Would a short working session with that person suit you?

What you can expect from us over the next quarter

- Our CSM sends a one-page note of what we agreed within a few days of this conversation
- Our CSM and your named contact meet for a working session on onboarding
- Our CSM shares the dated adoption readings with you again at the next conversation